CURRICULUM VITAE

1. Family name: **Pres** 2. First names: Alexandra Date of birth: 2 April 1970 3. 4. Passport holder: Germany Residence: 5. Germany **Education:** 6.

Institution: (Date from-Date to]	Degree(s) or Diploma(s) obtained:
University of Applied Sciences of Cologne, Germany September 1996- March 1998	Certificate in Technology in the Tropics; Interdisciplinary Postgraduate Programme. Focus: International project management and rural development.
University of Cologne, Germany October 1989- May 1996	Diploma (equivalent to M.Sc.) in Regional Sciences of Latin America Interdisciplinary Studies: Economics, Politics, History and Languages. Focus: Politics and Brazil. Thesis: The image of Brazil Mark: 2,3 (German system: 2 = good)

7. Language skills: Indicate competence on a scale of 1 to 5 (1 - excellent; 5 - basic)

Language	Reading	Speaking	Writing
German (MT)	1	1	1
English	1	1	1
French	1	2	3
Portuguese	1	1	2
Spanish	1	2	3

8. Membership of professional bodies:

- Human Resources (HR) Global Network Germany e.V. individual member
- DWA (German Association for Water, Wastewater and Waste) individual member, former member of the international board, working group "Young professionals" on behalf of InWEnt
- DWhG (German Water History Association) individual member
- Other skills: (e.g. Computer literacy, etc.) 9.
 - Full computer literacy (Word, Excel, PowerPoint), own laptop with full internet access
 - CEFE International Training of Trainers Certificate (Windhoek/Namibia- GTZ instrument on **Competency** based Economics through Formation of Enterprises)
 - Intercultural communication certificate (Cologne/Germany University of Applied Sciences)
 - Customer relation/satisfaction and self-marketing certificate (Cologne/Germany *Haufe Akademie*) Lead by objectives certificate (Berlin/Germany *KrewerConsult*)

 - Several InWEnt in-house workshops (e.g. PRIME impact monitoring, FiRM controlling, QaP quality management, incentive system, staff development)
 - Capacity Works certificate (Bad Honnef/Germany GTZ/InWEnt)

10. Present position: free lance consultant

11. Years within the firm: 6 years (17 years working experience)

Key qualifications: 12.

- Design of competency-based human capacity development (HCD) strategies, concepts and measures as well as implementation of HCD programmes (including HRD measures, competence profiles, practice-oriented training, blended e-learning, dialogue, networking, network management, and according advisory services);
- Design of HCD measures on water management (e.g. IWRM, water supply and sanitation, including curriculum review and development) as well as on rural and regional development, design of dissemination strategies and activities;
- Monitoring and evaluation of HCD and Technical Assistance programmes and corresponding measures:
- Planning and realisation of impact evaluation and evaluation missions in the above mentioned thematic fields (including methodological design, analysis and reporting);
- Planning, implementation, monitoring, financial controlling, quality assurance and reporting of bilateral and international HCD projects:
- Advisory services, e.g. to the Federal Ministry for Economic Cooperation and Development (BMZ), the European Union (EU) the World Bank Institute (WBI), the Arab Water Council (AWC) and local partner organisations (e.g. Office National de l'Eau Portable, Morocco), in the area of HCD measures for the water sector and project evaluation.

- **Networking** and liaising with contracting authorities and partner organisations, e.g. African Development Bank, Arab Countries Water Utilities Association (ACWUA), within the bilateral and multilateral development cooperation
- Widespread regional expertise in MENA countries and Sub-Saharan Africa

 17 years of working experience in the international cooperation (professional focus on HCD and water/natural resources)

13. Specific regional experience:

Country	Date from - Date to
Bolivia	07/2011
Bosnia-Herzegovina	05/2003, 06/2003, 10/2015
Brazil	10/1992-03/1993, 02/1997, 02/1999, 08/1999, 01/2006, 08/2011, 08/2012
Canada	10/2006
Cape Verde	11/2000
Croatia	07/2015, 09/2015
Cuba	12/1998, 03/1999, 09/1999, 04/2000
Egypt	Several missions between 2005 – 2008, 12/2012
Jordan	Several missions between 2005 - 2009, 01/2013, 01/2015, 06/2015, 10/2015
Konya	09/2005, 02/2009, 09/2012
Kenya Malawi	09/2005, 02/2009, 09/2012
Lebanon	04/2004
Macedonia	07/2013, several missions in 2014 and 2015
Morocco	Several missions between 2004 - 2009
Mozambique	06/2000, 12/2000, 06/2011
Namibia	07/2000, 10/2004
Palestine	04/2007
Romania	06/2002, 08/2002, 10/2002, 01/2003
Zimbabwe	02/2014
South Africa	06/2000, 09/2000, 07/2004, 10/2004, 06/2005
Spain	11/1999, 10/2005, 11/2006
Sudan	12/2003
Syria	12/2004, 09/2006
Tanzania	09/2005, 10/2013
Tunisia	11/2004, 07/2006
U.A.E.	04/2007
Uganda	11/2015
USA	Several missions between 2006 - 2009
Venezuela	08/1995
Vietnam	05/2013, 11/2013
Yemen	Several missions between 2004 - 2007
Zambia	07/2004, 10/2004, 06/2005
Ζαπισια	07/2004, 10/2004, 00/2000

14. Professional experience:

Date from - Date to	Location	Company& reference person (name & contact details)	Position	Description
10/2015 - 03/2016	Herxheim, Germany, and Kampala, Uganda	GIZ, Dieter Anders Dieter.anders@giz.de +256(0)31 263069-70	Capacity Development expert	Advisory services to GIZ ref. to the development of a CD strategy of the Reform of the Urban Water and Sanitation Sector - RUWASS programme managed by GIZ
09/2015 - 01/2016	Herxheim, Germany, and Hanoi, Vietnam	GIZ, Heiko Heidemann heiko.heidemann@giz.de +49(0)30 408190-115	Capacity Development expert	ToT on design and facilitation techniques in context of the GIZ "Wastewater Management Programme
04/2015 - 12/2015	Herxheim, Germany, and Amman, Jordan	GIZ, Dr. Brigitta Meier brigitta.meier@giz.de +49(0)22824934-188	Capacity Development expert	Advisory services to GIZ ref. to the development of a CD strategy of the GIZ Water Portfolio for the GIZ managed water portfolio in Jordan
04/2015 - 07/2015	Herxheim and Suderburg, Germany	Hochschule Ostfalia, Prof. Drlng. Klaus Röttcher k.roettcher@ostfalia.de +49(0)5826 9886-1230	Lecturer	Lecture on "Development Policy and Cooperation" in the context of the M.Sc. study programme "Water in times of Global Change"
03/2015 - 06/2016	Herxheim, Germany, Skopje, Macedonia and Zagreb, Croatia	GIZ, Julia Jesson julia.jesson@giz.de +49(0)33842-4174	Capacity Development expert	Advisory services to GIZ ref. to the development of a CD concept on EU-Fundraising for the GIZ managed "Open Regional Fund for South East Europe: Modernisation of Municipal Services"
12/2014 - 05/2015	Herxheim, Germany	GIZ, Dr. Lisa Oberkircher lisa.oberkircher@giz.de +49(0)6196 79-2641	Capacity Development expert	Advisory services to GIZ ref. to the development of a HCD concept for the GIZ programme on " Water and Wastewater Companies for Climate Mitigation "
11/2014 - 03/2015	Herxheim, Germany, and Amman, Jordan	GIZ, Dr. Brigitta Meier brigitta.meier@giz.de +49(0)22824934-188	Evaluation and Capacity Development expert	Advisory services to GIZ in the context of the evaluation and design of the follow-up phase of GIZ Water Programme in Jordan
07/2014 - 09/2014	Stadland and Eschborn, Germany	GIZ, Tina Eisele <u>tina.eisele@giz.de</u> +49(0)619679-1682	Assessor (Evaluation)	Assessment of the competitive GIZ tendering on "Enhancing the performance and capacities of institutions and technical personnel in the water sector - Particularly with regard to Operation & Maintenance of urban water and sanitation systems"
04/2014 - 07/2014	Stadland and Eschborn, Germany	GIZ, Dr. Lisa Oberkircher lisa.oberkircher@giz.de +49(0)6196 79-2641	Capacity WORKS and Moderation expert	Planning and moderation of the Strategy Workshop of the GIZ programme on "Water and Wastewater Companies for Climate Mitigation"
04/2014 - 07/2014	Stadland and Suderburg, Germany	Hochschule Ostfalia, Prof. DrIng. Klaus Röttcher k.roettcher@ostfalia.de +49(0)5826 9886-1230	Lecturer	Lecture on "Development Policy and Cooperation" in the context of the M.Sc. study programme "Water in times of Global Change"
04/2014 - 06/2016	Stadland, Germany, and South-East- Europe	GIZ, Christophe di Marco christophe.dimarco@giz.de +387(0)33 957-500	Capacity Development expert	Advisory services to GIZ in the context of the implementation of the HCD programme "Local Leaders in South-East-Europe – Lead for change (LL SEE)", including development of a Regional Training Delivery Scheme, ToT series, delivery of generic ToT module as well as support on initiating the Regional Training Facility Opportunity Assessment (RTFA) initiative of ORF MMS
12/2013 – 04/2014	Stadland, Germany, and	GIZ, Helmut Lang helmut.lang@giz.de	Evaluation and Capacity	Advisory services to GIZ in the context of the evaluation and design of the follow-up phase of GIZ Urban Water Supply and Sanitation Programme in Zimbabwe

	Harare,	+263(0)4497547	Development	
	Zimbabwe		expert	
07/2013 – 04/2014	Eschborn,	lisa.oberkircher@giz.de	Evaluation and Capacity	Advisory services to GIZ in the context of the evaluation and design of the exit phase of GIZ Wastewater Management Programme in Vietnam
	Germany, and Hanoi, Vietnam	+49(0)6196 79-2641	Development expert	
07/2013 –	Stadland,	GIZ, Christophe di Marco	Evaluation and	Advisory services to GIZ in the context of the modification of the HCD programme "Local Leaders in South-
10/2013	Germany, and	christophe.dimarco@giz.de +387(0)33 957-500	Capacity	East-Europe – Lead for change (LL SEE)"
	Skopje, Macedonia	+387(0)33 937-300	Development expert	
04/2013 –	Stadland and	Hochschule Ostfalia, Prof.	Lecturer	Lecture on "Development Policy and Cooperation" in the context of the M.Sc. study programme "Water in
07/2013	Suderburg,	DrIng. Klaus Röttcher	Lecturer	times of Global Change"
0172010	Germany	k.roettcher@ostfalia.de		amino or crown cramge
	,	+49(0)5826 9886-1230		
04/2013 -	Stadland and	GIZ, Dr. Lisa Oberkircher	Evaluation and	Advisory services to GIZ in the context of the strategy mission planning the exit phase of GIZ Wastewater
06/2013	Eschborn,	Lisa.oberkircher@giz.de	Capacity	Management Programme in Vietnam, including the development of a position paper for the up-coming
	Germany, and	+49(0)6196 79-2641	Development	German-Vietnamese Government Negotiations
00/0040	Hanoi, Vietnam	017 11-11-11-11-1-1-1	expert	Advisory services to GIZ in the context of its HCD program "WAVEplus - Strengthening Water Sector
02/2013 - 11/2013	Stadland and Berlin.	GIZ, Heiko Heidemann heiko.heidemann@giz.de	Capacity Development	Institutions through Human Capacity Building for Better Service Delivery" (East Africa), design, realization and
11/2013	Germany, and	+49(0)30 408190-115	expert	web-based follow-up of the ToT and regional good practice conference, e-ToT (for participants of East Africa
	Dar es Salam,	143(0)30 400130 113	СХРСТ	and the MENA region).
	Tanzania			and the METOTTOGISTIJ.
11/2012 –	Stadland and	GIZ, Barbara Gerhager	Evaluation and	Advisory services to GIZ in the context of the evaluation and future design of its HCD MENA WANT program,
04/2013	Eschborn,	barbara.gerhager@giz.de	Capacity	MENA region
	Germany,	+49(0) 6196 79-1551	Development	
	Cairo, Egypt,		expert	
	and Amman, Jordan			
11/2012 –	Stadland and	GIZ/AIZ, Bernd Krewer	Capacity	Advisory services to GIZ/AIZ in the context of the actualization of the GIZ management model Capacity
03/2013	Bad Honnef,	bernd.krewer@giz.de	Development	Works, reflecting the GIZ Human Capacity Development (HCD) approach and corresponding tools
00/2010	Germany	+49(0)2224 926-251	expert	Trong, renesting the enz framati supusity poverepriorit (1105) approach and corresponding tools
08/2012 -		GIZ, Heiko Heidemann	Capacity	Advisory services to GIZ in the context of its HCD program "WAVEplus - Strengthening Water Sector
11/2012	Berlin,	heiko.heidemann@giz.de	Development	Institutions through Human Capacity Building for Better Service Delivery", design, realization and web-based
	Germany, and	+49(0)30 408190-115	expert	follow-up of the ToT on "Course Design and the Trainer's Role of a Facilitator" (for trainers of East-African
	Nairobi, Kenya			countries)
052012 -	Stadland and	Misereor, Matthias	Evaluation expert	Advisory services to Misereor in the context of its impact evaluation of the integrated rural development
11/2012	Aachen,	Lanzendoerfer		project (Projeto Pe. Ezequiel) in Ji-Paraná - Brazil, design and realization of project evaluation incl. DAC
	Germany and Ji-Paraná,	matthias.lanzendoerfer@ misereor.de		criteria, organizational performance improvement.
	Brazil	+49(0)241 442-331		
05/2012	Bonn, Germany	DAAD, Anke Stahl	Moderator	Design and moderation of the workshop on "Returning Experts & Knowledge Transfer: The Challenge of
, · -	, , , , , , , , , , , , , , , , , , ,	stahl@daad.de		Reintegration – Adaption and Expectations" in the context of the Conference "25 Years of Development
		+49(0)228 882-127		Related Postgraduate Courses" (participants from Sub-Sahara Africa, Asia and the MENA region)
02/2012 -	Stadland,	AGRECO G.E.I.E, Inès	Assessor	AGRECO consortium for Lot 6 of the EC Framework Contract was entrusted with the provision of the services
07/2012	Germany	Balança	(Evaluation)	of experts for the "Evaluation of projecte proposals received within the Call for Proposals "Promotion of

		ines.balanca@agreco.be +32(0)2 6263-322		the MDGs: Sanitation in poor peri-urban and urban areas in ACP countries", financed by the EC. The assignment consists in evaluation of concept notes and full applications (Focus on Sub-Sahara Africa and Iusophone ACP countries)
01/2012 - 02/2012	Stadland, Germany	FAKT Consult, GmbH, Ralf Lange ralf.lange@fakt-consult.de +49(0)711 210950	Capacity Development expert	Advisory services to FAKT in the context of its portfolio development on water sector interventions, concept development considering state of the art, emerging water trends and strategic alliances, respective analyses, conclusions and recommendations, first set of operative steps to put new portfolio in practice
11/2010 – 12/2011	Stadland and Aachen, Germany and Tarija, Bolivia / Patos, Brazil	Misereor, Matthias Lanzendoerfer matthias.lanzendoerfer@ misereor.de +49(0)241 442-331	Evaluation expert	Advisory services to Misereor in the context of its pilot impact evaluation on rural development in 2010/2011, focusing on the sub-area of "food security". Together with a team of experts, the following activities were realised: Analysis of project documentation taking into account the DAC criteria (relevance, effectiveness, efficiency, sustainability and development policy effects), conducting an online survey, development of a set of cause-and-effect relations, methodical preparation and design of case studies, analysis of case studies according to the DAC criteria, synthesis of findings, design and realisation of case studies Bolivia and Brazil
10/2010 – 02/2011	Stadland and Bad Honnef, Germany	GIZ/AIZ, Bernd Krewer bernd.krewer@giz.org +49(0)2224 926-251	Capacity Development expert	Advisory services to GIZ/AIZ on "cooperation management in the context of capacity building" reflecting Capacity Works (CW), a management model of GTZ and analysing complementary perspectives of InWEnt's Human Capacity Building (HCB) approach. The specific activities were: Development of a complementary concept ("CW+X"), development of a training module on "CW+X", analyses of CW and HCB, analyses of the Capacity Development state of the art, its evolution and emerging trends
09/2010 – 01/2012	Stadland and Bonn, Germany and Beira, Mozambique	EED, Jens Koy jens.koy@eed.de +49(0)228 81012-528	Evaluation expert	Advisory services to EED in the context of its pilot impact evaluation on rural development in 2010/2011, focusing on the sub-area of " natural resource management ". Together with a team of experts, the following activities were realised: Analysis of project documentation taking into account the DAC criteria (relevance, effectiveness, efficiency, sustainability and development policy effects), development of a set of cause-and-effect relations, methodical preparation and design of case studies, analysis of case studies according to the DAC criteria, synthesis of findings, design and realisation of the case study Mozambique
07/2011 - 08/2011	Stadland, Germany	Femconsult, Joke Manders imanders@femconsult.org +31(0)70 3655-744	Assessor (Evaluation)	Femconsult as partner in the Lot 2 of the EC Framework Contract was entrusted with the provision of the services of experts for the "Evaluation of project proposals received within the Call for Proposals: Water, Sanitation and Hygiene promotion for the Millennium Development Goals", financed by the EC. The assignment consisted in the full application evaluation of 21 proposals (ACP countries).
04/2010 - 11/2010	Rome, Italy and Stadland, Germany	FAO, Stephen Rudgard Stephen.rudgard@fao.org +39(0)65 7056-171	Capacity Development expert	Advisory services to FAO on implementing the new FAO corporate CD strategy (on behalf of InWEnt/FAKT). The specific activities supporting the implementation of the strategy were: Support the design concept and the first phase of the implementation of awareness raising events to roll-out the FAO CD corporate strategy internally within FAO (development of a communication plan, development of key messages of the new corporate CD strategy, development of designs for awareness raising events) input supporting the development of a FAO learning programme to enhance FAO's capacity development approaches, specifically with the design of a learning programme framework and the production of the first learning solutions.
Since 04/2010	Herxheim/ Stadland, Germany	concepts4capacities (own company)	Free lance consultant	Expertise Design of capacity development strategies, concepts and instruments as well as implementation of capacity development programmes (including HRD measures, training, dialogue, networking, network management and according advisory services), design of vocational training on water resources management (e.g. IWRM, water supply and sanitation) and rural development, design of dissemination activities, realisation of impact evaluations, network building and management, backstopping and implementation of bilateral and international projects, advisory services in the mentioned areas; networking and liaising with different entities acting in the context of bilateral and multilateral development cooperation
10/2007 – 03/2010		InWEnt gGmbH - Capacity Building International, Division	Head of Division on Rural Development,	Responsibilities Allocation of human and financial resources, monitoring and evaluation, definition of division objectives, monitoring and evaluation, staff development and incentives system, competence-based human resources

	 Poverty reduction by agricultural promotion in rural areas, Western Africa 	10/2003 –	MEDA countries and Sub-Sahara Africa	Rural Development, Food and Consumer Protection Hinrich Mercker, hinrich.mercker@giz.de, +49(0)30 25482-100	Food and Consumer Protection	management, coordination of division affairs according corporate objectives, demand-oriented portfolio development, advisory services on capacity building, representation of InWEnt in sectoral networks and communities of practices, acquisition of 3rd funds, initiation of strategic alliances, networking and lobbying Development of concepts + strategies (e.g.) Related to the division: Sector and programme portfolio Mission CB + rural development (international workshops for capacity building players in the rural context, together with IPFRI) Implementation of FAO's CD strategy Related to the department: Concept on strengthening Capacity Building institutions (including capacity needs assessment and training offers) Concept on international training centres (strengthening institutional performance) Sector-policy dialogue "rural development" Capacity Building international Related to the company: Working group lnWEnt competence profile Working group Cooperation GTZ-InWEnt Cooperation + Networking with (e.g.) BMZ (Federal Ministry for Economic Cooperation and Development), BMELV (Federal Ministry for Food, Agriculture and Consumer Protection), GTZ , KfW, DED (German Development Service) Deutscher Evangelischer Kirchentag (German Protestant Church; Centre Future - session water, session food security) SiMELF (Bavarian Ministry of Agriculture, Food and Forestry) FAO, IPFRI, WBI, IFAD NEPAD NEPAD Arab Water Council (AWC), Arab Countries Water Utility Association (ACWUA) IUCN-WESCANA (IUCN - International Union for Conservation of Nature), IDRC-WADIMENA (IDRC - International Development Research Centre) Centro Internacional de Agua y Medio Ambiente (CIAMA) - Spain Third World Center for Water Resources Development - Mexico Several national, regional and international organisations (e.g. Ministries, Authorities, universities, NGOs) Projects The Opporammes related portfolio consisted of the following projects: Strengthening of capacity building institutions to support reform processes in the water sector of the MENA-Regi
09/2007 Germany and Capacity Building Water Portfolio Overall coordination and controlling of InWEnt's capacity building activities within the water action field:	10/2003 - Berlin, InWEnt gGmbH - Head of Responsibilities	09/2007	Germany and several	Capacity Building International, Division	Water Portfolio	Overall coordination and controlling of InWEnt's capacity building activities within the water action field: Redesign of the water portfolio and its integration in the German Development Cooperation (GDC); strategy
	■ Climate change adaptation in rural areas. Andes countries		- ,			Responsibilities
Poverty reduction by agricultural promotion in rural areas, Western Africa Climate change adaptation in rural areas, Andes countries 10/2003 – Berlin, InWEnt gGmbH - Head of Responsibilities						
 Management and leadership for a sustainable development in rural areas, Himalaya, Pamir, Hindukush Poverty reduction by agricultural promotion in rural areas, Western Africa Climate change adaptation in rural areas, Andes countries 10/2003 – Berlin, InWEnt gGmbH - Head of Responsibilities 						
East and North Africa (training of trainers) Management and leadership for a sustainable development in rural areas, Himalaya, Pamir, Hindukush Poverty reduction by agricultural promotion in rural areas, Western Africa Climate change adaptation in rural areas, Andes countries 10/2003 – Berlin, InWEnt gGmbH - Head of Responsibilities	East and North Africa (training of trainers)					countries
countries Managing Results and Impacts (Leadership Training + Netwoking) - CaMaRI, together with IFAD, Middle East and North Africa (training of trainers) Management and leadership for a sustainable development in rural areas, Himalaya, Pamir, Hindukush Poverty reduction by agricultural promotion in rural areas, Western Africa Climate change adaptation in rural areas, Andes countries 10/2003 - Berlin, InWEnt gGmbH - Head of Responsibilities	countries Managing Results and Impacts (Leadership Training + Netwoking) - CaMaRI, together with IFAD, Mid East and North Africa (training of trainers)					
 Agricultural politics in Africa - support of the Capacity Building Initiative under NEPAD-CAADP, NEPAD countries Managing Results and Impacts (Leadership Training + Netwoking) - CaMaRI, together with IFAD, Middle East and North Africa (training of trainers) Management and leadership for a sustainable development in rural areas, Himalaya, Pamir, Hindukush Poverty reduction by agricultural promotion in rural areas, Western Africa Climate change adaptation in rural areas, Andes countries 10/2003 - Berlin, InWEnt gGmbH - Head of 	 Agricultural politics in Africa - support of the Capacity Building Initiative under NEPAD-CAADP, NEP countries Managing Results and Impacts (Leadership Training + Netwoking) - CaMaRI, together with IFAD, Mid East and North Africa (training of trainers) 					
MENA-Region, Middle East and North Africa (Capacity Building Concept and training measures) Agricultural politics in Africa - support of the Capacity Building Initiative under NEPAD-CAADP, NEPAD countries Managing Results and Impacts (Leadership Training + Netwoking) - CaMaRI, together with IFAD, Middle East and North Africa (training of trainers) Management and leadership for a sustainable development in rural areas, Himalaya, Pamir, Hindukush Poverty reduction by agricultural promotion in rural areas, Western Africa Climate change adaptation in rural areas, Andes countries MENA-Region, Middle East and North Africa (Capacity Building Concept and training measures) Managing Results and Impacts (Leadership Training + Netwoking) - CaMaRI, together with IFAD, Middle East and North Africa (training of trainers) Management and leadership for a sustainable development in rural areas, Western Africa Climate change adaptation in rural areas, Andes countries	MENA-Region, Middle East and North Africa (Capacity Building Concept and training measures) Agricultural politics in Africa - support of the Capacity Building Initiative under NEPAD-CAADP, NEP countries Managing Results and Impacts (Leadership Training + Netwoking) - CaMaRI, together with IFAD, Mid East and North Africa (training of trainers)					
 Strengthening of capacity building institutions to support reform processes in the water sector of the MENA-Region, Middle East and North Africa (Capacity Building Concept and training measures) Agricultural politics in Africa - support of the Capacity Building Initiative under NEPAD-CAADP, NEPAD countries Managing Results and Impacts (Leadership Training + Netwoking) - CaMaRI, together with IFAD, Middle East and North Africa (training of trainers) Management and leadership for a sustainable development in rural areas, Himalaya, Pamir, Hindukush Poverty reduction by agricultural promotion in rural areas, Western Africa Climate change adaptation in rural areas, Andes countries 10/2003 – Berlin, InWEnt gGmbH - Head of 	 Strengthening of capacity building institutions to support reform processes in the water sector of the MENA-Region, Middle East and North Africa (Capacity Building Concept and training measures) Agricultural politics in Africa - support of the Capacity Building Initiative under NEPAD-CAADP, NEPAD countries Managing Results and Impacts (Leadership Training + Netwoking) - CaMaRI, together with IFAD, Mid East and North Africa (training of trainers) 					
The CD programmes related portfolio consisted of the following projects: Strengthening of capacity building institutions to support reform processes in the water sector of the MENA-Region, Middle East and North Africa (Capacity Building Concept and training measures) Agricultural politics in Africa - support of the Capacity Building Initiative under NEPAD-CAADP, NEPAD countries Managing Results and Impacts (Leadership Training + Netwoking) - CaMaRI, together with IFAD, Middle East and North Africa (training of trainers) Management and leadership for a sustainable development in rural areas, Himalaya, Pamir, Hindukush Poverty reduction by agricultural promotion in rural areas, Western Africa Climate change adaptation in rural areas, Andes countries Nesponsibilities	The CD programmes related portfolio consisted of the following projects: Strengthening of capacity building institutions to support reform processes in the water sector of to MENA-Region, Middle East and North Africa (Capacity Building Concept and training measures) Agricultural politics in Africa - support of the Capacity Building Initiative under NEPAD-CAADP, NEPA countries Managing Results and Impacts (Leadership Training + Netwoking) - CaMaRI, together with IFAD, Mid East and North Africa (training of trainers)					
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Sub-Sahara Africa	Sub-Sahara Africa					
Countries and Sub-Sahara Africa	Countries and Sub-Sahara Africa					

missions to MEDA and Water countries and Sub-Sahara Africa Environment, Energy and Water Hinrich Mercker, hinrich.mercker@giz.de, +49(0)30 25482-100	development; development, transfer and reflection of InWEnt's capacity building approach in the water sector; innovative development of products and curricula (e.g. position paper on water, product descriptions water, several capacity building concepts and training and dialogue measures); agenda setting Capacity Building + water and its promotion (e.g. EXPO 2008); liaising with German, bilateral and multilateral agencies; synchronisation of approaches on bilateral and multilateral level; programme design, planning, implementation, monitoring and evaluation; quality management; advisory to the BMZ and partner organisations as well as to multilateral entities; representation of InWEnt in government negotiations/consultations, national and international conferences and initiatives; acquisition of funds; management of in-house staff and expert teams Advisory services (focus CD): To BMZ, namely Member task force "Regional Analysis of GDC water sector aid in the MENA region"
	 Member GDC sector team water Capacity building input GDC water sector policy and several national water sector strategies Fact Finding Mission Sudan Mapping Capacity Building offers in the MENA region
	 Bi-cultural MSc IWRM To partner organisations (national and regional), namely GTZ water programme Jordan ONEP Morocco RCTWS Egypt
	 MoWE Yemen Arab Water Council - AWC Arab Countries Water Utility Association - ACWUA To multilateral organisations, namely
	 Centro Internacional de Agua y Medio Ambiente – CIAMA, Spain The World Bank Institute Cooperation + Networking with (e.g.) MWRI Egypt, MATEE Morocco, MoHC Syria, MWI Jordan, PWA Palestine, MoWE Yemen, NCWSTI South
	 Africa, WASAZA Zambia Agence française de Développement University of Applied Science Cologne (SC member MSc IWRM), University of Helsinki, FiW-RWTH Aachen, University of Zaragoza, University of Sana'a, University of Damascus, UN-University Jordan CIAMA Spain, 3rd World Center for Water Resources Development Mexico, OIEAU France
	 European Investment Bank, African Development Bank, World Bank Institute, UNITAR, UNESCWA, UNESCO-IHE Delft, GEF-IW:Learn Arab Water Council, Water Utility Partnership for Capacity Building Africa (WUP), Arab Countries Water Utility Association (ACWUA), African Water Association (AfWA), Mediterranean Wetlands Initiative (MedWet), IUCN-WESCANA
	 International Water Resources Association (IWRA), International Water Association (IWA), World Water Council (WWC) ICARDA, IFAD Projects Design (concept and capacity building measures), overall coordination, monitoring and senior project
	management of long term programme: Reform for the water sectors in the MENA region, Middle East and North Africa Input design (concept and capacity building measures) and senior project management: WAVE - Water sector performance improvement, Kenya, Tanzania, Uganda and Zambia

				 Strengthening of capacity building entities in the MENA region Senior project management and monitoring of the following long term projects (consisting of various training series): Efficient management of water and wastewater, Syria Sustainable water management Project - SWAMP, Middle East and North Africa Water and sanitation management project - WASAM, SADC Water quality management - WQM, North Africa + francophone Africa Efficient water supply and sanitation management project, China Design, senior project management and monitoring of the following short term projects: Web-based training on private sector participation, North Africa + francophone Africa, GTZ-InWEnt Performance improvement of utilities, Morocco, EIB-InWEnt Training activities Several workshops on methodical competence and performance improvement
01/2001 – 10/2003	Cologne, Germany	ICON-INSTITUT Public Sector GmbH, Nucleus Water and Environment Walter Stephany, walter.stephany@icon- institute.de +49(0)221 937430	Project Manager	Responsibilities Re-activation of the Water and Environment portfolio - incl. local governance aspects; strategy on the portfolio development; acquisition of projects; liaising with experts and entities (governmental, non-governmental and private); contract management; project design, controlling, implementation, monitoring and evaluation; realisation of training activities Projects Backstopping and Technical Assistance to the following long term projects: Management and Supervision of the ISPA Contracts in Constanta, Romania (Water Supply + Sanitation) – EC Chongqing Urban Environment Project, China – IBRD Consumer law and protection, Bosnia-Herzegovina – EC Backstopping and Technical Assistance to the following short term projects: Water loss reduction Karak, Jordan – KfW Solid waste management Pristina, Kosovo - EBRD Training activities Trainer on team building, conflict management and Human Performance Improvement (within the ISPA project in Constanta/Romania)
06/2000 – 01/2001	Cologne, Germany	LUSO CONSULT Management GmbH, Cologne Office Eberhard Bärenz, e@baerenz.net +49(0)221 8801010	Junior Consultant	Responsibilities Contract management; project design, controlling, implementation, monitoring and evaluation; liaising with experts and partner organisations; design of training courses and its realisation; product development on Business Development Skills, formation of entrepreneurs; business creation and its appraisal Projects Backstopping and Technical Assistance to the following long term projects: AlterFAIMO – alternatives for the rural FAIMO workers, Cape Verde – BMaA Austria ASSAE – support of water and energy suppliers in the municipalities of Sta. Cruz, Sao Domingo, Sao Miguel and Tarrafal, Cape Verde – BMaA Austria PROCESS – promotion of consultancy of (small) entrepreneurs in South African States, Mozambique and South Africa – CDG Germany Backstopping and Technical Assistance to the short term projects: Institutional Building of the INGRH (National Institute for Water Resources Management), Cape Verde – BMaA Austria Water Tariff Study, Cape Verde - KfW Training activities Junior trainer on entrepreneurial skills and business planning (within the training programme PROCESS in

				Pretoria/South Africa and Maputo/Mozambique – CDG Germany)
04/1998 -	Cologne,	Institute for Technology	Assistant Professor	Responsibilities
05/2000	Germany	in the tropics (ITT),	(water portfolio)	Lecturing and research on legal and institutional aspects of water sectors as well as on macroeconomic
	-	University of Applied		development of the agricultural and rural sector; curriculum development, preparation of curriculum reform;
		Sciences		cooperation with European and Latin American Universities; liaising with private sector; acquisition of research
		Lars Ribbe		projects; design, implementation and evaluation of research projects; management of the DAAD scholarships;
		lars.ribbe@fh-koeln.de		coordination and realisation of study tours; tutoring of students and Master theses
		+49(0)221 8275-2773		<u>Projects</u>
				Design, management of and scientific assistance to the following international projects:
				 WAVES, Water Availability and Vulnerability of Semiarid Eco-Systems - rural development in the Northeast
				of Brazil
				Management of the watershed Rio Aconcagua, Chile
				■ Management of water quality in the watershed of Rio Almendares, Cuba

15. Other relevant information (e.g., Publications)

Publications:

June 2005 "Reformen sichern **Wasserversorgung**", in: E+Z, Nr. 8/9, 2005.

December 2006 "Workshop on IWRM in Latin America", in: International Journal of Water Resources

Development, Vol. 22, N° 4, 643-650, December 2006.

2006 Several Articles/Mentions Referring to InWEnt's Water Portfolio in Egyptian, Syrian, Tunisian

and Yemeni Press and TV as Well as AWC, SIWI and UNDP Press Releases as Well as

Contribution to Aragon's EXPO Illustrated Book.

March 2008 "Capacity Building: A Possible Approach to Improved Water Resources Management", in:

International Journal of Water Resources Development, Vol. 24, N° 1, 123-129.

April 2011 "Water Security - Enhancing Collaborative Competencies to Overcome Water

Challenges", www.digital-development-debates.org/03-development-cooperation/water-

management/water-security-enhancing-collaborative-competencies.html

Papers

November 2005 "Water in the Middle East: A Problem of Scarcity or Management?", SLE, Berlin -

Germany.

January 2006 "Capacity Building for Water Management: How to aAproach IWRM in Latin America?",

workshop "IWRM in the Americas", International workshop - ANA, BID, IPA, 3rd World Center

of Water Resources Development, Rio de Janeiro - Brazil.

July 2006 "Capacity Building in Water Management for the MENA Region: Elements and Needs",

Arab Water Council – Ministry of Water and Environment, Yemen – InWEnt, Sana'a – Yemen.

January 2007 "Capacity Building Improving Water Sector Performance", Institute for Technology in the

tropics, University of Applied Sciences, Cologne - Germany.

March 2007 "Evolution of Capacity Building for Water Management", International workshop -

Government of Aragon, Zaragoza - Spain.

2007 - 2009 Several statements referring to InWEnt's Capacity Building concept and strategic development

in agriculture and rural areas.

June 2011 "Core Competencies to Overcome Water Challenges", DAAD Millenium Express: Enough

Water for All, Suderburg – Germany.

Rapporteur

January 2006 International workshop on "IWRM in the Americas", Organisers ANA, BID, IPA, 3rd World

Center of Water Resources Management, Rio de Janeiro - Brazil, Co-Rapporteur to Prof. Olli

Varis, University of Helsinki –Finland (report published see publications)

August 2006 International workshops on " Workshop 9: **Safe water storage and regulation during floods**

and droughts, Organisers Stockholm International Water Institute, International Water Resources Association (IWRA), Third World Centre for Water Management, International Hydropower Association (IHA), International Association of Hydraulic Engineering and Research (IAEHR), International Association of Hydrological Sciences (IAHS), World Water

Week, Stockholm – Sweden, Rapporteur (published in conference documentation)

November 2006 International workshop "Water Management 2020 and Beyond", Gobierno de Aragon and

CIAMA,Zaragoza - Spain, Co-Rapporteur to Prof. Olli Varis, University of Helsinki -Finland

(policy brief published)

February 2008 Conference Session "Good Practice Examples on Land Management, Geo Informatics and

Geodesy", organised by BMZ, GTZ, Hanns-Seidel-Stiftung, BEV, FIG, DVW, TU Munich, international Conference "Policy meets Land Management: Contributions to the Achievement of

the MDG", Munich - Germany